

# THE **Titan** **EXPLOSE'**

The Official Newsletter of The Titan Group

Volume 1, Issue 1

Harvey Deharde, Editor

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## Points to Ponder:

One machine can do the work of 50 ordinary men. No machine can do the work of one extraordinary man.

- Elbert Hubbard

A good plan executed right now is far better than a perfect plan executed next week

- General George Patton

Why not go out on a limb. Isn't that where the fruit is?

- Frank Scully

For God so loved the world that he gave his only begotten Son that whosoever believeth in him should not perish, but have everlasting life.

- John 3:16

# Titan

## More Than You Needed, More Than You Expected

**Titan has been the best kept secret in the oil patch.**

**Who** has 2 of the 3 original principles still active in the industry leader after 34 years? **TITAN !**

**Who** has been providing perforating and now logging products, equipment and supplies to the worldwide industry for over 34 years? **TITAN !**

**Who** has thousands of REPEAT customers still using quality products accepted as industry standards? **TITAN !**

**Who** set an unequalled worldwide performance standard for perforating equipment? **TITAN !**

**Who** is the industry leader others are compared to? **TITAN !**

**Who** has been "The Best Kept Secret in the Oil Patch" and is *ready* and *willing* to accept the leadership roll the industry has demanded of us? **TITAN !**



*Bill Berry presents \$100 to Bill Collins*

**Bill Collins**, TCP Manufacturing Manager, is the winner of the "Name the Newsletter" contest. The owners chose **The Titan Explose'** after reviewing all names received.

A big THANK YOU to everyone who submitted an entry.

## *Congratulations, Bill!*

Be sure to enter our Logo Contest, details on page 2. There is a \$100 prize for the winner.

## A message from the President

A new year, new challenges and a fantastic team of dedicated people all add up to make 2001 a year of opportunity for Titan. The energy industry that hobbled through much of 1998 and 1999 is now an exciting place to be. Natural gas shortages and the factors that have driven up the price of oil bode well for those of us who depend upon these commodities for

our living. We look forward to working with our wonderful customers, distributors and vendors to bring our industry the best products and service available. Titan people are proven winners. Way to go team!

*Wm J. (Bill) Berry*

# Titan Group Members

The Titan Group includes two wholly-owned operating entities – Titan Specialties, Ltd. (TSL) and Titan Completion Products, Ltd. (TCP). TSL consists of two manufacturing divisions in Pampa and six distribution centers in three states. TCP is in Mansfield where it manufactures Titan shaped charges. TCP distributes directly to customers, and also distributes through all Titan Distribution Centers, as well as through PESCO in the U.S., and Explosives Ltd. in Canada.

## TSL Perforating Division

When Titan Specialties started in 1966, there were three employees (the owners) and one line of business - manufacturing perforating guns and hardware. That original line of business is now the Perforating Division, and has employment nearing 100.

While most of our time is used to manufacture perforating guns and hardware, we also manufacture and prototype parts for our sister operations – the Instrument Division, and TCP.

Looking to 2001, we are excited about our new, more user-friendly gun systems currently in development. To keep pace with the demand for our quality products, we will continue to prudently add staff and equipment.

Known as the leader in perforating guns and hardware, we are committed to retain that position by meeting the growing needs of the industry. **Our goal is to Make You Look Good!**

- Rick Bradley, V-P Production

## TSL Instrument Division

The Instrument Division has a new look for 2001. We have expanded our physical plant, giving us more work area and warehouse space, doubling technician workspace, and adding an R&D lab.

Additionally, we drilled a test well to complement our state-of-the-art QC facilities, which already included a 25,000 psi pressure chamber, computer controlled vibration equipment, and environmental ovens.

The test well will be equipped with a portable winch unit and Warrior Logging System. While it is indoors, it will be accessible by wireline trucks for equipment testing and training. The test well will be available to all our instrument customers. Spring 2001 is the target completion date.

While modern facilities are essential, our greatest asset is our dedicated workforce, presently 17 people. We continue to recruit assemblers and technicians. **To enhance new product development, we are currently searching for an electrical design engineer.**

Customer service has also been beefed

up, with K&C Tech Service, Odessa, as our authorized repair center for South and East Texas, and Explosives Ltd. as our authorized repair center for Canada. These companies also offer technical assistance.

- Demmie Mosley, V-P Instrument Div.

## Titan Completion Products

TCP is located in Mansfield just 30 minutes south of D/FW Airport. Purchased in 1998 from Shaped Charge Specialist founder, the late Don Camp, the plant is in the midst of a major modernization program. Highlighted by the installation of new computer controlled hydraulic charge presses, the facility has the newest, most technically advanced capabilities in the industry. Known for good performing, economical shaped charges, Titan has introduced its new premium line of high performance *Prospector*<sup>TM</sup> shaped charges. While among the top performers in the industry, *Prospector*<sup>TM</sup> shaped charges have already built a reputation for high quality at a reasonable price. Titan's good performing, economical line of charges has been named the *Harvester* line. For top performance and quality, ask for *Prospector*<sup>TM</sup>. For good performance and economy, ask for *Harvester*. Whatever your need in shaped charges, **Titan is Your Source In The Field.**

Titan Perforating Gun System Summary, compatibility and downloadable API Performance Data Sheets are now located on our web site at:

[www.titancompletion.com](http://www.titancompletion.com)

- Girven Kissell, V-P Ballistics

## **Logo Contest - \$100 Prize**

All Titan Group employees are invited to enter the contest to design the Explose' logo. Submit entries to the Explose' for a chance to win the \$100 prize. Designs can be submitted via email to [explose@titanspecialties.com](mailto:explose@titanspecialties.com) and should be in JPEG, Adobe Illustrator 8, or a printed image that can be scanned in a computer. You can send any printed image to:

Explose' Design Contest  
Titan Specialties, Ltd.

P.O. Box 2316  
Pampa, TX 79066-2316

Titan excels because of its **people**. We have people with many years of *experience* at Titan. Here are just some of the reasons for our success:

### 30 Year Club

Gary Graves (1966)

### 25 Year Club

Glenn Brummett (1974)

David Paulson (1974)

### 20 Year Club

Rick Swope (1976)  
Michael Oldham (1977)  
Gary Niccum (1977)  
Robert Dixon (1978)  
Gene Rains (1978)  
Jeff Skinner (1979)  
Bruce Gillis (1979)  
Lesley Whitson (1979)

## Titan Family News

## Titan's Newest Products

### Next Generation 3-1/8" CCL. *Part # 0257-500-000*

500 degrees quad-diode, shock mounted, 3 ground springs, open access to coil wire, hard mounted heavy duty contact rod and heavier double insulated coil wire with metal sheath are a few of the many features of this product. At Titan, we didn't invent the Casing Collar Locator, we just perfected it. We perfected the CCL by listening to you, our customers. As we see it, we have the largest engineering staff in the world—the people in the field. You told us what you want and the result is the re-engineered 3-1/8" CCL from Titan.

### 1-3/8" DP, HMX, RTG Charge *Part # RTG-1302-400*

**Prospector™** SDP 1.8 gram charge in 4 SPF 0 & 180 degree gun system. QC performance is

0.18" EH & 4.60" Pent. This charge is interchangeable with the Harrison 1-3/8" charge (no longer available). This system is recommended for Fluid applications (gas application test pending). Minimum 6400 m/sec. det cord recommended.

### 3-3/8" SDP Expendable Charge *Part # EXP-3323-320T*

**Prospector™** SDP 22.7 gram charge fits in many gun systems including 3-1/8" EXP (4 & 6 SPF) and 3-3/8" EXP (4 & 6 SPF). API performance in 3-3/8" gun is 29.27" PENT and 0.43" EHD.

### 1-11/16" HT Cement Bond Tool *Coming Soon*

The newest product from Titan Instrument Division is the 1-11/16" Cement Bond Tool. This tool is scheduled to be completed by early February. Offered with a scintillation gamma ray we can offer a solid 425 degree F.

maximum temperature. At an approximate total length of 150", this tool has a breakdown length of 55" for easy travel.

End subs are offered as GO pin and GO box. In the future a larger transmitter will be offered to allow for larger casing for a 2 in 1 tool.

*More innovative ideas from*



## Titan Forms Alliance with Explosives Ltd.

Explosives Ltd. (XL) is a privately owned company involved in the explosives industry in Western Canada since the early 1900's. Today Explosives Ltd. and its sister companies employ over 270 people. These companies include: Explosives Ltd. (packaged, perforating and seismic explosive products), BLK (bulk mining products), Natayo Manufacturing Inc. (oilfield equipment), Lynx Manufacturing Inc. (wireline trucks & other van

body fabrication), M.A.F (high end laser products) and other non-oilfield operations. The **perforating division** of Explosives Ltd. began in 1984, and has become the leading Canadian distributor of perforating hardware, shaped charges and auxiliary equipment. With a distribution network including nine branches and agents spread across Western Canada, Explosives Ltd. provides superior market coverage. Together, the perforating team including staff and agents

have over 280 years in oilfield experience. Last year Titan and Explosives Ltd. entered into an enhanced business relationship expected to bolster the image and market strength of both companies in the highly competitive Canadian market. **Welcome aboard, Explosives Ltd.**

*Explosives Ltd. will have a featured article in future issues.*

## On the web @ [www.titanspecialties.com](http://www.titanspecialties.com)

In our continuing effort to provide service to a worldwide market, Titan Specialties, Ltd. and Titan Completion Products, Ltd. have established a presence on the Worldwide Web.

Go to [www.titanspecialties.com](http://www.titanspecialties.com) or [www.titancompletion.com](http://www.titancompletion.com) and you will find a convenient way to get current information on our products.

From these websites you can view our product line, find contact information, request catalogs, as well as view and print many technical pages including API Data sheets, Titan Gun Facts, and Gun Assembly Performance Information. Our New Products section is the place to go to see what The Titan Group has just pulled off the drawing board.

Coming soon to our websites is *Gun Assembly Search*, a tool to help you search for the gun system that will meet your perforating needs. Look for this and future issues of The Titan Explose' on our website; [www.titanspecialties.com](http://www.titanspecialties.com)

**We are pleased to announce the Titan Catalog is now available on CD-ROM.**

## Featured Distribution Center — Robstown

### Vicki Hethcoat, Manager

Our Robstown Distribution Center is featured in this issue, along with veteran manager Vicki Hethcoat and her outstanding staff - Robert Zaruba, Carl Tillman and Tony Vigue. Vicki has 25 years industry experience in South Texas. The Robstown territory ranges from Edinburg to Laredo to College Station to Houston. This large area with more than 150 customers keeps these folks jumping. Putting 5,000 miles a month on a vehicle is not unusual. Well known and respected in the field, Vicki is full of enthusiasm and energy. Most people twice her size can't do the things she does. She excels in what's considered a man's world. She treats her customers with professionalism in a spirit of cooperation.

In January the Robstown crew

hosted an Open House featuring Cajun gumbo, boiled shrimp and all the trimmings

Vicki and her husband Robert have lived in the Robstown area all their lives. She has two children. Her daughter is a 23 year old Registered Nurse working in Austin. Her son,

16, attends Calallen High School.

Even with her busy schedule Vicki finds time to be involved with the Desk & Derrick Club.

Vicki and her crew truly reflect the Titan Team Spirit. Thanks to them for their dedication, loyalty and a job well done.



*We thank our many Robstown customers and friends who came to our Open House in January.*

### Titan Locations

#### Titan Specialties

2838 W. Alcock  
P.O. Box 2316  
Pampa, Texas 79066 USA  
Phone 806-665-3781  
Fax 806-665-8882

#### Titan Completion Products

1266 Lakeview Drive FM 661  
P.O. Box 120  
Mansfield, Texas 76063  
Phone 817-473-9321  
Fax 817-473-0210

#### Broussard Dist. Center

204 Lafferty  
Broussard, La. 70518  
Phone 337-837-1135  
Fax 337-837-1137

#### PESCO, Inc.

#### Houma Dist. Center

2124 Bayou Blue Road  
Houma, La. 70364  
Phone 504-872-2686  
Fax 504-872-2581

#### Marshall Dist. Center

6390 Hwy. 59 South  
Marshall, Texas 75672  
Phone 903-923-0990  
Fax 903-923-0999

#### Oklahoma City Dist. Center

4422 SW 34th St.  
Oklahoma City, Ok. 75672  
Phone 405-682-2680  
Fax 405-682-2681

#### Robstown Dist. Center

415 Industrial Blvd.  
Robstown, Texas 78380  
Phone 361-387-3055  
Fax 361-387-3218  
**Explosives Limited**

### Titan Distributors

Midland, Texas 79711  
Phone 915-561-8153  
Fax 915-561-8153

#### PESCO, Inc.

Casper, Wyoming 82644  
Phone 307-473-1139  
Fax 307-472-4772

5511 6th Street SE  
P.O. Box 5247, Station "A"  
Calgary, Alberta, Canada  
T2H 1X6  
Phone 403-255-7776  
Fax 403-255-2226



P.O. Box 2316  
Pampa, Texas 79066

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