

## Official Newsletter of The Titan Group

Volume 1, Issue 2

Harvey Deharde, Editor

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### Points to Ponder:

My interest is in the future ... because I'm going to spend the rest of my life there.

- Charles Kettering

It's not whether you get knocked down. It's whether you get back up again.

- Vince Lombardi

I can live for two months on a good compliment.

- Mark Twain

Probably nothing in the world arouses more false hopes than the first four hours of a diet.

- Dan Bennett

A good name is rather to be chosen than great riches, and loving favor rather than silver and gold.

- Proverbs 22:1

## Remembering Dan Cathey

February 6, 1957 - April 27, 2001

It's rare to meet a person you truly admire and respect. Dan Cathey was one of those very special individuals worthy of everyone's admiration and respect. He was a dedicated family man. What you observed day by day in Dan was real.

Dan continually inspired and challenged us. His production records have become the measure we use to challenge others. His work area demonstrated his gift of organization. Everything had a structure and plan to enable him to work to his potential. He had his own boot rack, cup holder, notes on procedures and a host of things that were part of his life.

Our admiration of this 16 year Titan veteran also came from his determination to get well and resume his career. Dan never gave up, and that's a tribute to this really wonderful man.

There's a song that sums up our thoughts by saying "Friends are friends forever, when the Lord is Lord of them...Tho it's hard to let you go, in the Father's hands we know, that a lifetime's not too long to live as friends."



Dan and Bonita at Titan Family Day, 1999  
Wonderland Park, Amarillo

## A Message From The President

America is **The Land of Opportunity**. Likewise, our company and our industry are enjoying "advantageous circumstances", the dictionary definition of opportunity. Current conditions present us an incredibly favorable climate to pursue our mission - providing our customers the absolute best in quality products.

We are further blessed by our workforce, the largest and most productive in our 35 year history. The diverse and im-

mense talent we've assembled is beyond our wildest dreams. It is because of these creative, energetic people that we continue to bring new and improved products to the industry. We must never forget...Titan is all about people.

We are flattered to continually receive inquiries from good people wanting to join the Titan Family. Perhaps Titan is

**The Company of Opportunity!**

**Wm. J. (Bill) Berry**

# Titan Group News

*The Titan Group includes two wholly-owned operating entities—Titan Specialties, Ltd. (TSL) and Titan Completion Products, Ltd. (TCP). TSL consists of two manufacturing divisions in Pampa and six distribution centers in three states. TCP is in Mansfield where it manufactures shaped charges. It distributes directly to customers, and also through Titan Distribution Centers. TSL and TCP both distribute through PESCO in the U.S. and Explosives Ltd. in Canada.*

## TSL PERFORATING DIVISION

We sincerely thank our aggressive workforce for a record first quarter. Their outstanding performance enabled us to meet demanding manufacturing and delivery challenges.

Special thanks to our Production Supervisors - **Glenn Brummett, Gene Rains, Chris Kerbo, Gary Niccum and Rick Smith** - for their hard work and dedication to producing quality products. These are the people who make sure customer needs are met.

Looking to the future, we recognize the need for more production capacity if we are to continue meeting delivery commitments. We will invest more than \$1,000,000 in new equipment this year, and will hire the new talent needed to continue the Titan tradition of excellence.

With new products being designed and manufactured weekly, it's a wonderful challenge to get information to our customers. Our communication efforts include continued participation in trade shows. We have a new (and much larger) show booth in which we'll showcase

products like our new Combo Wireline/TCP Gun System or our new family of Next Generation CCL's. These new products can also be seen on our website at [www.titanspecialties.com](http://www.titanspecialties.com).

Our greatest need is to interface with you, the customer. Your comments enable us to better serve your needs now and in the future. Thanks to you, the future looks great!

*-Rick Bradley, V-P Production*

*-Rick Swope, Assoc. V-P Production*

## TSL INSTRUMENT DIVISION

The following tools are under development and should be available as noted below:

1-11/16" CBL tool - Features of the system include a 20 khz transmitter, 425°F operation, with a built in Scintillation Gamma Ray and 6' breakdown length. Estimated production date — end of Q2.

2-3/4" Compensated Neutron tool—This tool features a deep depth of investigation to minimize the effects of the borehole environment. The tool is rated to 350°F, 20,000 psi and uses a 20 ci AmBe source. Estimated production date — mid Q3.

Several customers have taken advantage of our in-house test well to evaluate their tools and to train on the Warrior Logging System. We encourage you to do the same. Contact the Instrument Division to arrange a time and date to eliminate waiting on well availability.

*-Demmie Mosley, V.P. Instrument Div.*

## TITAN COMPLETION PRODUCTS

At TCP, we started the New Year with a bang and are gaining momentum as the year goes along. As the result of new processing concepts introduced early this

year, we have improved efficiency and productivity significantly compared to Q1 2000. We have established new daily and weekly production records, and are presently able to "ship from stock" virtually all charges we manufacture. Equally important, customer satisfaction remains high, and we continue to meet or exceed customer delivery expectations.

We are continuing our capital improvement program with the installation of three new PLC controlled production presses this year. Hats off to our hard working, dedicated employees who sacrificed to work the second shift during press installation and start-up.

From our R&D efforts, we have successfully added several new charges to our arsenal. A new 1-3/8" DP and three new 1-3/8" circulation charges were released along with two charges designed to fit foam carriers (EEG type guns). The EXP-4019/4023-300 charge emphasizes penetration (mid 20" range) while the EXP-4019/4023-301 version highlights entry hole size (.45"-.46"). In addition, the pilot run of the new 3-3/8" 23 gm. PROSPECTOR charge was completed with impressive performance results. API tests are forthcoming. Work has begun on an improved 4539 4-1/2" 39 gm. PROSPECTOR charge as well. Preliminary results have been outstanding. The new 3-1/8" high shot density Big Hole charge will be available once production components are received. Look for it in the near future. R&D efforts are focusing on a 2-1/8" capsule charge gun system scheduled for release in late Q2 or early Q3. TCP is committed to constant improvement in the realm of both manufacturing and engineering, demonstrating our ability to "Hunt with the Big Dogs".

*-Girven Kisell, V-P Ballistics*

## Sales Department Grows

**David Paulson** is our newest sales staff member in Pampa. He began his career with Titan in April of 1974 as a production trainee. After training, he advanced to machinist status where he worked for 7 years until his promotion to Department Supervisor. He held that position for 20 years. During these years he wore other hats including Safety

Supervisor and was a member of the Society of Safety Engineers. David is married with two grown children. With 27 years machining Titan products, he has a good knowledge of the products you use.

Please feel free to contact David or Gary Graves with any needs you have at 800-692-4486 or by fax at 806-669-6674.

## HazMat Training

In April, **Ed LeBlanc**, conducted HaxMat training for all employees at Titan Completions Products in Mansfield, in compliance with DOT regulations. Ed was formerly a Safety Engineer for CRC Wireline and Computalog Wireline.

Note: Ed was our first employee at the Broussard warehouse (see story page 4). While his main job is supervising the Gulf Coast stores, he wears many hats for Titan, and is very instrumental in our growth.

# Explosives Ltd. Eh!

*As reported in the Winter issue, Explosives, Ltd. will be featured from time to time. Here is the first column from our friends at ExL about what's happening in their world.*

We at Explosives Ltd. have had a bang up winter. Drilling activity peaked with over 97% of the available rig fleet in motion in late February. To the end of March 2001, some 5,600 wells were licensed and over 3,500 completed. This pace is expected to continue, as the shallow gas season kicks off in the Southern regions.

This past winter marked the successful introduction of the Prospector series to the Canadian market. The 23 gm. EXP-3323-320T charges with its reputation for consistently surpassing the competition's offerings for performance has opened many doors. We expect the ex-

tension of the Prospector lineup to include 32 & 39 gm. charges will produce similar results in the Canadian perforating landscape.

Over the course of this busy winter, many hands have made light work of the sizeable job of making sure our customers' service needs are totally fulfilled. I would like to take this opportunity to publicly recognize and thank one of our most versatile team members, Doug Ford. Married with two children, Doug and Monica have called Edmonton home for almost six years. In his off hours Doug enjoys life with his young family, bicycling and camping. When time permits Doug has been known to lace up the skates for a recreational hockey game. Since joining Explosives Ltd. in the fall of '97, Doug has been an essential part of our success. When it comes to inventory flow, Doug is our guy in the know in Spruce Grove.

We are pleased to be partnering up with The Titan Group and sharing

booth space at Go-Expo 2001 in June. This show, formerly known as InterCan, draws widespread interest from across Canada and abroad. We will be located at booth #1639 in the Roundup Center at Stampede Park, Calgary, Alberta, Canada. The show runs from June 12th thru 14th. So if you are in the neighborhood, please drop by for a visit, and enjoy both Western Canadian and Texas hospitality.

### Reminder

Explosives Ltd. and Titan will be at the Roundup Center, booth #1639 for Go-Expo 2001. Come see us.

### OTC Prize Winners

**Dwayne Hutchinson** (Computalog), **Gene McBride** (Northstar), **John Jordan** (Perf-O-Log) and **Tim Rayne** (Halliburton) each won a Sharp Wizard Organizer given away by Titan at OTC in Houston.

## Spectra™ Cutter Does The Job

After unsuccessfully running a number of other cutters on a critical well for an extended time, a second wireline company went to this S. Texas location with a 2 1/4" Spectra™ jet cutter and cut the tubing on the first try.

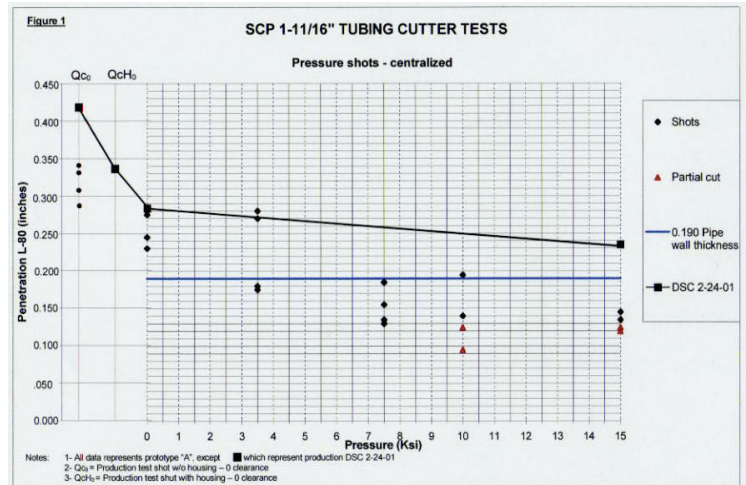
This HMX cutter, *designed* to function up to 15,000 psi - including chrome tubulars - excels in its ability to effect a cut

under hostile conditions. A reduced flare is another plus for this new product. Extensive research and development has provided the industry with the first *new* cutter in many years.

Check with Titan for the new

**Spectra™ Cutter**

**Tomorrow's Cutter Here Today!**



## www.news

If you have a penchant for the web and would like to see our new virtual front door, visit [www.titangroup.net](http://www.titangroup.net). This site gives you a look at Titan from another angle, and makes it convenient for you to keep up on the latest product releases, technology and designs in instruments, perforating gun systems, charges and wireline hardware.

A particularly useful addition to the website is the **search feature**, which

enables you to select a Titan Gun System using criteria for your specific perforating job. You simply select the gun OD or a part number for a specific Titan charge. Dig a little deeper and you'll find a more detailed search feature permitting your entry by way of a specification you supply.

There's more new at our website. It deals with a business we've been involved in for many years - carbon black test equipment. The Carbon Black industry has

operated in our area since the 1930s. (Carbon black is used in automobile tires, newsprint, ink, paint and a host of other products we use daily.) We've developed testing apparatus used by this industry to monitor the quality of certain aspects of this product. Our website will also contain updates and information about this equipment line.

You can still request catalogs (hardcopy or CD) from any of our websites.

## Broussard Distribution Center

### John Credeur, Manager

We're pleased to feature our Broussard Distribution Center and its fine staff in this issue. Opened June, 1989 by **Ed LeBlanc** in response to numerous customer requests, this was the first Titan warehouse. Since then, the Broussard store has been a major supplier of tubing conveyed perforating and electric wireline products on the Gulf Coast, an area whose unique stocking requirements include perforating guns ranging in size from 1 3/8" to 7" OD. Of course, with the subsequent formation of the instrument division and the charge plant, Broussard also offers Titan electronic instruments and shaped charges.

The territory of the Broussard store originally extended from Houston to Mobile Bay and from Shreveport to Laurel. To better serve our customers, we divided this territory into two districts in

the summer of 1999 with the opening of our Houma distribution center.

Veteran manager **John Credeur** has over 20 years electric wireline experience, including several years in Nigeria with Western Atlas in materials management. He and his wife **Priscilla** have two sons. John is assisted by **Alex Dietenbeck**, who three years electric wireline experience. Alex and his wife **Wenona** have a son and daughter.



### Oil Patch Photo Contest

All Titan employees and customers are invited to enter a contest to submit the best photo depicting an oil patch scene. Dust off the old camera and load a new roll of film; or look in the bottom of your socks drawer and go through the old snap shots. Somewhere there is a photo that is a winner. Send in as many as you wish. The owners will pick the best of the litter and publish it in the next *Explose'*.

### Explose' Logo Contest Continues

It appears we made it too difficult to enter the Newsletter Logo Contest when we asked that entries be submitted in JPEG, Adobe Illustrator 8 or a printed image. A hand-drawn sketch will be acceptable. Be innovative, imaginative and original. There is a \$100 bill waiting on your ideas. Send your entry to:

Titan Explose' Logo Contest  
P.O. Box 2316  
Pampa, TX 79066-2316

## Titan Locations

#### Titan Specialties

2838 W. Alcock  
P.O. Box 2316  
Pampa, Texas 79066 USA  
Phone 806-665-3781  
Fax 806-665-8882

#### Titan Completion Products

1266 Lakeview Drive FM 661  
P.O. Box 120  
Mansfield, Texas 76063  
Phone 817-473-9321  
Fax 817-473-0210

#### Broussard Dist. Center

204 Lafferty  
Broussard, La. 70518  
Phone 337-837-1135  
Fax 337-837-1137

#### Houston Dist. Center

*Opening Soon*

#### PESCO, Inc.

#### Houma Dist. Center

2124 Bayou Blue Road  
Houma, La. 70364  
Phone 504-872-2686  
Fax 504-872-2581

#### Marshall Dist. Center

6390 Hwy. 59 South  
Marshall, Texas 75672  
Phone 903-923-0990  
Fax 903-923-0999

#### Oklahoma City Dist. Center

4422 SW 34th St.  
Oklahoma City, Ok. 75672  
Phone 405-682-2680  
Fax 405-682-2681

#### Robstown Dist. Center

415 Industrial Blvd.  
Robstown, Texas 78380  
Phone 361-387-3055  
Fax 361-387-3218

#### Explosives Limited

## Titan Distributors

Midland, Texas 79711  
Phone 915-561-8153  
Fax 915-561-8153

#### PESCO, Inc.

Casper, Wyoming 82644  
Phone 307-473-1139  
Fax 307-472-4772

5511 6th Street SE  
P.O. Box 5247, Station "A"  
Calgary, Alberta, Canada  
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Fax 403-255-2226



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